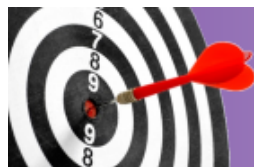


Section 1

HOW I WANT PEOPLE TO DEAL WITH ME

- In working with others, friendly and cooperative, but becomes more independent under pressure.
- When giving or accepting direction, he bucks the system under pressure but generally prefers reasonably well-defined responsibilities; he is self-assertive. He enjoys debate and active, participative discussion.
- As to competitiveness and stamina, he is competitive and opportunistic; he seeks encouragement from others. He is thoughtful, paced and patient, but he needs activity and purposeful work and dislikes long periods of inaction. He is very strong-willed, demanding, sometimes unconsciously oppositional.
- When organizing or planning, he is both alert and easily distractible; responsive and spontaneous, he is very protective of his sense of personal freedom. Primarily thoughtful and reflective, he becomes categorical and hasty under pressure.



THIS IS RIGHT ON!
How Can I Get My Full Report?

[Register Now!](#)

Section 2

INTERESTS

Highest areas of interest: The kinds of activities you like. A score >85 shows a strong interest. High scores show what drives and energizes you. Scores >90 show activities that are more than interests; they are areas that you NEED to be involved in to feel fulfilled.

Office Professional	92	
Mechanical	84	

[CLICK HERE](#)
For a List of All 10
INTEREST AREAS



[Register Now!](#)
For Your
FULL REPORT



Section 3

JOB FAMILIES

This section details how your natural strengths and needs are matched with individuals who are currently working in certain occupational areas. The color bars that are the longest indicate where your career interests lie.

One of your top job families is: **Professional, General**

<p>Professional, General Expertise in various professional occupations and management</p>	
--	--

[CLICK HERE](#)
For a List of All 20
JOB FAMILIES



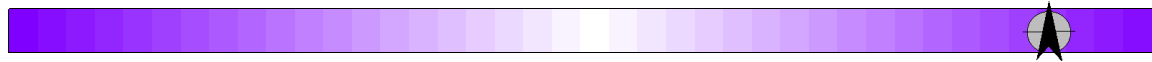
[Register Now!](#)
For Your
FULL REPORT



Section 4

BEING IN CHARGE

MOST EFFECTIVE BEHAVIOR



LOW-KEY IN THE EXERCISE OF AUTHORITY

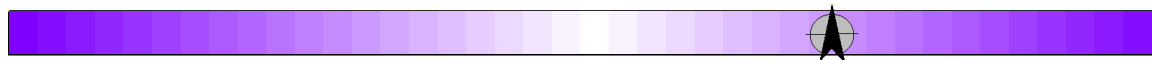
DIRECTIVE AND COMMANDING

You show a healthy respect for established authority, whether verbal or in the form of formal procedure and control. It is relatively easy for you to take charge and direct activities, and see to it that pre-arranged plans are executed.

STRENGTHS

- self-assertive
- seeks to influence and excel
- enjoys exercising authority

WILL NEED



A NON-DIRECTIVE, DEMOCRATIC ENVIRONMENT

TO KNOW WHO IS IN CHARGE

NEED: From others, you need personal and clear instructions as to what they expect to have done. You respect people who appear to you to be natural authority figures, and expect them to enforce strictly the boundaries of authority.

CAUSES OF STRESS: You can easily lose your respect for those in positions of authority when it seems that they are having difficulty showing strength. Your morale and enthusiasm suffer in these situations.

[CLICK HERE](#)
For a List of All 11
BEHAVIORAL ELEMENTS



[Register Now!](#)
For Your
FULL REPORT



Dictionary for the Interest Areas

Persuasive

Persuasive interactions with others. Motivating others to accept ideas, actions or opinions through means of persuasion, reasoning or argument.

Social Service

Organized assistance and services to support and advance social conditions of the individual and community through social programs, agencies and organized religious involvement.

Scientific

Involvement in professions or avocations that assist others through research. Occupations in health services, technology and medical paraprofessionals, nutritional or pharmaceutical services involving scientific interests.

Mechanical

Hands-on work with a broad range of technical responsibilities from power-driven machine operations to high tech electronics. Interests may include design, maintenance, operation or repair of motors and machinery, power-driven or automated.

Outdoor

Hands-on work in an outdoor or natural environment. These activities can include physical or mental exertion outside of office confines. Some individuals score high because of environmental concerns.

Numerical

Combining numbers analytically and factually to arrive at practical, quantitative conclusions. Utilizing numbers in business bookkeeping, accounting and tax procedures.

Office Professional

Expertise in office positions that require specific processes and results; include positions within banking, insurance, travel, data processing, communications, government, and similar organizations.

Artistic

Creating imaginative works of aesthetic value, expressing ideas artistically. Working or performing in the visual arts.

Literary

Creative interest in writing and in sophisticated language skills. Indicates appreciation for abstract ideas conveyed in various mediums and materials.

Musical

Involvement with music in its many forms. Interests may include melodies, compositions, attending concerts, supporting the musical arts, or simply appreciating music. Professional musicians would be expected to have a high degree of this interest.

Dictionary for the Behavioral Elements

RESPECT FOR THE ISSUE AND RESPECT FOR PEOPLE - *Need for Esteem* - How do I prefer to deal with family, friends, and how do I need them to deal with me on one-to-one personal issues?

SOCIAL RELATIONSHIPS - *Need for Acceptance* - How do I like to be in social groups? How open am I to sharing ideas in groups with family and friends?

MATERIAL RECOGNITION FOR SELF AND OTHERS - *Need for Advantage* - How comfortable am I with being competitive? How secure am I in recognizing my need for prestige and competitive activities where winning is important?

EMOTIONAL CONTENT - *Need for Empathy* - How do I deal with emotions and feelings? How open am I when faced with others' emotions, as well as life experiences based on how I and others feel?

ORGANIZING AND BEING RESPONSIBLE - *Need for Structure* - How do I deal with details, routines, follow through on projects?

BEING IN CHARGE - *Need for Authority* - How do I deal with taking charge or being directed by colleagues, mentors, family, and friends?

CHANGE - *Need for Change* - How do I deal with interruptions, changes, and disruptions in activities, daily routines, and significant plans? How much variety do I need?

PACE AND ACTION - *Need for Activity* - How energized am I when participating in activities? How do I expend my energy and take action?

MAKING DECISIONS - *Need for Thought* - How much time do I need before I am ready to make a decision? How much time do I need from others?

PERSONAL INDEPENDENCE AND IDENTITY - *Need for Freedom* - How much do I want to conform to peers, my family's values, and other norms? How spontaneous can I be with friends, family, and work situations?

EXPECTATION OF SELF AND OTHERS - *Need for Challenge* - What do I expect from myself? How do I feel about my own worthiness to succeed and be able to be who I really am?

Dictionary for the Job Families

Artistic Careers ●

Artistic expression; include visual arts, literary/editorial positions, performing artists, architecture, clothing/jewelry, cosmetic sales, art sales, travel agents.

Educational Careers ●

Teaching at educational levels; include primary and secondary teachers, religious school teachers, college professors, school counselors, university administrators.

Social Service/Counseling ●

Advising and assisting others with personal problems; include ministers, theologians, therapists/counselors, social workers, sociologists, psychologists.

Employee Relations/Training ●

Advising and assisting with career development and personnel issues, using creativity to identify and solve problems; include career counselors, employee assistance positions, organizational development professionals, HR training, employee relations, personnel operations, customer service, entertainment marketing, marketing and advertising, industrial relations, lobbying, public relations, legal administrators, legal assistants.

Medical Professions ●

Specializing in the medical field; include nutritionists, pharmacists, nurses, public health administrators, clinical scientists, physicians.

Direct Tangible Sales ●

Selling tangible products directly to the consumer; include merchandise sales, retail sales, appliance sales, furniture sales, auto sales, purchasing agents/buyers.

Direct Intangible Sales ●

Selling intangible products directly to the consumer; include casualty insurance sales, life insurance sales, health insurance sales, real estate sales.

Consultative Tangible Sales ●

Marketing and/or sales of tangible products or services; include sales engineers, oil and gas sales, pharmaceutical sales, medical equipment sales, software sales.

Consultative Intangible Sales ●

Marketing and/or sales of intangible products or services; include stocks and bonds sales, medical services sales, bank marketing.

Professional, General ●

Expertise in various professional occupations and management; include production managers and technical specialists, financial managers and quality control specialists, legal and marketing professionals, and similar positions.

Dictionary for the Job Families

Crafts/Technical ●

Skilled and semi-skilled workers in construction/ manufacturing/ engineering industries; include semi-skilled positions, maintenance work, electricians, carpenters, machinists, manufacturing foremen, heavy equipment operators, service work operations, stationary engineers, mechanics, utility field work, electronics technicians, and similar positions.

Enforcement/Security ●

Public service involving a degree of danger and adventure; include enlisted military, firefighters, paramedics and police.

Chemical Engineering ●

Expertise in chemical processes, manufacturing and control; include chemical engineers, chemical plant operators and technicians, chemical plant maintenance, pharmaceutical chemists and technicians, and similar positions.

Engineering ●

Expertise in engineering or science applications; includes geophysicists, engineers, agriculture, medical technicians, medical equipment technicians.

Science ●

Expertise in various scientific areas; include environmentalists, environmental specialists, biologists, geologists, chemists, physicists, nuclear scientists, mathematicians.

Information Technology ●

Expertise in traditional computer applications; includes computer operators, computer programmers, systems analysts.

General Administrative ●

General administrative duties; include receptionists, general office clerks, communication clerks, secretaries, administrative assistants.

Numerical Administrative ●

Data entry or bookkeeping functions; include data entry clerks, bookkeepers, accounting/billing customer service.

Administrative Professionals ●

Administering and monitoring administrative systems or procedures; includes benefits administration, internal auditors, credit administration.

Banking & Finance ●

Phases of the banking industry; include banking operations, tellers, financial analysts, loan officers, financial officers.

Accounting ●

Analyzing, auditing and reporting financial information; include general accounting, general auditing, controllers.

[Back to Report](#)